



MOMENTUM

JUNE 2026

Volume 1

Strategic mandates and growth
highlights from early 2026

MD's Message

The first calendar quarter of 2026 was great. A relationship with a key strategic customer kicked off, many new clients have been added, and more wins are in the pipeline. As a result, we have seen revenues grow steadily month-on-month. Our progress is a direct reflection of the breadth and depth of our capabilities, our focused sales efforts, and most importantly our teamwork across Sales, Delivery, and all Support functions.

In this quarter, what stands out most clearly is the quality of customers we have been able to add and the quality of the sales pipeline that we have been able to build, particularly in the Plant Engineering and AEC domains. Even as the global business environment continues to see uncertainty across supply chains, cost structures, and investment cycles, our teams have continued to deliver with agility, commitment, and consistency. Kudos to our entire team for this concerted effort and achievement.

As we move ahead through 2026, our direction is very clear. We have set ambitious targets for ourselves. We have identified the domains in which we wish to grow and build expertise. We have defined the types of customers we wish to nurture and the types of delivery models we wish to pursue. I am very happy to say that we are going into the rest of the year with a great deal of clarity and confidence and with a very healthy sales pipeline. What we need now is to remain focused on delivering quality and on creating sustained value for our clients... the rest will follow.

Salil Taneja

MD - TAAL Tech

Opening Note

2026's first calendar quarter has been defined by stronger customer engagement, sharper delivery focus, and meaningful progress across our core industrial verticals. We are proud to reflect on another significant phase of growth across all our industrial verticals, positioning the organization for an even more promising future for the rest of 2026 and into 2027.

During this period, we further strengthened our operational excellence through improved resource utilization and stronger revenue growth. We also expanded our business pipeline by adding several high-potential prospects and key customers, while maintaining a strong focus on nurturing and growing strategic accounts.

This phase reflects an important milestone in our journey—one that sharpened our strategic focus, strengthened organizational resilience, and reinforced the foundation for sustainable, long-term growth. We added new service offerings like hyper-scale data centers, healthcare facilities, residential projects, and Owners and Operators, manufacturing engineering support, aircraft seating capabilities, etc.

I would like to sincerely thank each one of you for your dedication, professionalism, and belief in our journey. Your commitment and collaborative spirit continue to drive our success and inspire confidence in the future of TAAL Tech. Together, we will continue building on this momentum, creating greater value for our customers, stakeholders, and teams as we shape a stronger and more sustainable future.

Vishnu Shetty

Senior Vice President,
Management.

Key Account Wins Globally



TAAL Tech continued to build strong momentum across key global markets, with new strategic engagements that reflect greater client confidence, deeper domain expertise, and a growing role in complex industrial programs.

Our team secured a major mandate with a leading engineering organization based out of Australia to establish a dedicated HVEC (High-Value Engineering Center) for multi-disciplinary projects. This win further strengthens our positioning in the critical minerals, oil & gas, and energy sectors as a reliable long-term engineering partner for high-value industrial programs.

In Europe, we secured a number of important wins. These include a long-term strategic engagement with a medical tooling company for design as well as manufacture, design support for lifting solutions in the aerospace domain, and basic and pre-engineering for a greenfield manufacturing plant, along with site construction management services for a Finnish/German company setting up in India. We also made progress in our new manufacturing support services domain with a fresh win from a Tier-1 supplier to Dassault.

Likewise, we made excellent progress in North America where we won a number of critical mandates: a couple with leading oil and gas companies, with a manufacturer of harvesting equipment having over 75 years of experience in the agricultural sector, with another data center customer, another architectural services company and so forth.

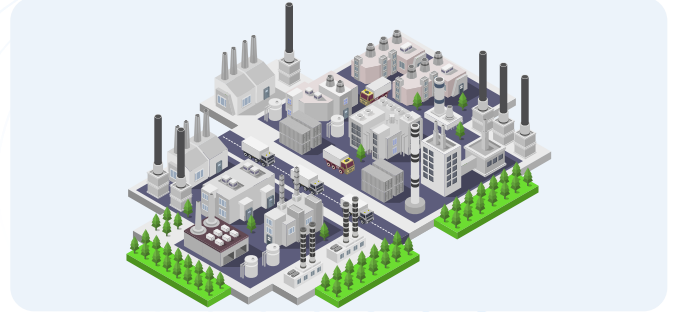
What is equally heartening is that during this period we have seen a steady increase in business from our key customers with many accounts gradually maturing into strategic relationships. This is really the true measure of our ability to add value to our customers, to earn their trust, and build a partnership. As we move forward, this has to remain our ultimate objective.

Sector-wise Business and Delivery Highlights



AEC

We have significantly strengthened our in-house design and engineering capabilities to support hyperscale data centers, healthcare facilities, commercial infrastructure, and residential developments. The past quarters have seen us working on critical data center projects across the globe, on BIM implementation for very large-scale commercial outlets, and with MEP design relating to residential projects as well as critical infrastructure. Looking ahead, we see tremendous scope for capability enhancement in this space.



Plant Engineering

We are seeing strong and sustained growth in this sector. Although historically we had a strong presence in the U.S. markets, we are now establishing a strong presence in Europe as well as Australia and to support this growth, we are steadily expanding our multi-disciplinary global delivery capabilities. It is worth noting that we have made our first successful foray into the semiconductor and high-tech infrastructure engineering space and also executed our first major multi-disciplinary offshore energy project.



Aerospace

The aerospace sector remains a major focus area for us. We have continued to expand the scope of our presence in aircraft design, interiors, certification, seating, and IFE wire harness engineering. This last quarter saw progress in the areas of A350 IFE configurations, B767 flammability test planning, IPDPS support, and structural activities including IFL and STP.



Industrial Engineering

We expanded capabilities in automation, controls, HVAC equipment design, pharmaceutical processing and packaging equipment, agricultural machinery, water intake screening systems, and recycling and environmental processing equipment. We remain focused in developing niche skills in this area so that we can add sustained value to our clients.

Case Snapshot

Scaling Global Engineering Support



A key organizational milestone was the strategic establishment and ramp-up of a dedicated multi-disciplinary HVEC team to support ongoing and future EPC and integrated engineering programs, globally.

We're planning to scale up the team size further in phases, thereby gradually but significantly strengthening TAAL Tech's global engineering delivery capabilities.

People, Culture and Events

Rewards & Recognition



Aerovision



Sports



Women's Day



Fun Friday





Looking Ahead

As we move further into 2026, TAAL Tech remains focused on strengthening strategic accounts, expanding into high-growth sectors, scaling engineering delivery, and building deeper capabilities across digital engineering, BIM, simulation, automation, aerospace, plant engineering, and advanced manufacturing support.

To know more about TAAL Tech's engineering services and global delivery capabilities:

Contact Us:

Call: +91 (80) 673 00 200 | **Email:** info@taaltech.com